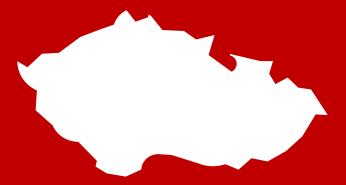


Company Presentation

November 2024





Key Company and Product Facts



Swiss Funds (SF) is a Czech digital lender providing short maturity retail loans to the subprime and near prime segments. Its relays on fully automated, big data-driven approach to risk management to serve a large, growing market.

Acquired:	2022
CEO:	Jaromír Všetečka
Registered Address:	Školská 689/20 110 00 Prague 1, Czech Republic
Accredited by:	Czech National Bank (CNB)
Supervisory body:	Czech National Bank (CNB)
Loan Origination (FY2023):	€1.3M

S	Single Payment Loan
Maturity:	1- 30 Days
Minimum Amount:	CZK 1,000 (€40)
Maximum Amount:	CZK 20,000 (€780)
Interest Rate (p.d):	1%

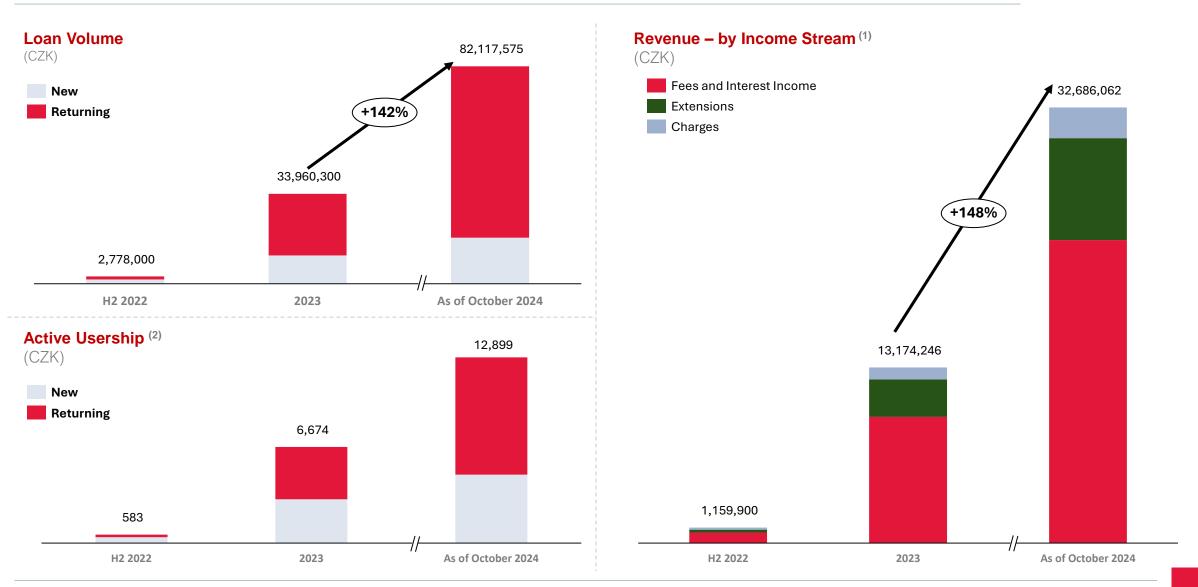
- We operate 24/7, 365 Days per Year
- SF offers fixed-rate, fixed-amount single payment loans (SPLs) to consumers through its online platform.
 - Loan size between CZK 1,000 (€40) and CZK 20,000 (€790)
 - Typical loan duration of 27 days
- Customer's Credit Limits are variable and are set in real-time by an algorithmic scorecard.
- SF aggregates data on individual consumers from several sources, including credit bureaus and open-banking connectivity, to set KO criteria alongside variable credit limits based on tenure and repayment behavior.

Strategic Advantages

- **Speed:** very short application to cash flow, as fast as 60 seconds from log-in to cash.
- **Serving the underserved...:** credit products target financially underserved near-prime customers insufficiently serviced by incumbent banks.
- ...but also servicing a much larger customer base: higher-income, low-risk customers appreciate the fast checkout and the flexibility offered by SF.
- Forward thinking: among first movers in open-banking
- **Low Operating Costs:** process automation, off-shored operations and reliance on proprietary lending and collection engine allows SF to operate with low costs across acquiring and serving customers and managing risks.

Loanbook Performance





⁽¹⁾ Lending Revenue excluding collection income

⁽²⁾ Active usership as the sum of non-unique users who have engaged in a transaction during the period.

Team



Ondrej Smakal
Chief Executive Officer of Orka
Ventures Ltd.



- Previously Managing Director at CreditOn, KPS and Viva Credit.
- Over 20 years of experience in finance and marketing.
- Group CEO at Orka Ventures since 2017, he's responsible for executing on the vision and leading the company into new markets and new product offerings
- Oxford Saïd Business School Post-Grad

Jaromir Vsetecka Managing Director



- Before joining Orka Ventures and NúNú, Jaromir held the role of Global COO at Profi Credit
- His past experiences include a stint as Risk Analyst at GE Money and Operations Manager at a leading CEE lending group.
- Over 20 years of experience in lending Ops and risk management.

Simone Bertolone
Director of Marketing and
Business Development



- Over 10 years of experience in sales, tech and financial services.
- Prior to joining Orka Ventures, Simone held the role Managing Director at collectionhub.com ltd., one of Eldar Ventures' portfolio companies.
- He earned an MBA Management from Chapman University (CA) and is earning an LL.M. in Banking and Financial Services Law at the University of London.

Janos Lucansky Director of IT



- Janos has worked for almost 20 years side by side with Leifur, building some of the most recognizable Czech and Icelandic companies in the process.
- Lead or senior developer in successful e-commerce and fintech products, such as Slevin, Asko, Dedra, Hopkaup, Heimkaup and Leit.
- Master's degree in Mathematics.



Company Presentation

November 2024



