Sendivo

- Profitable since inception
- Processing 15k+ application per mon

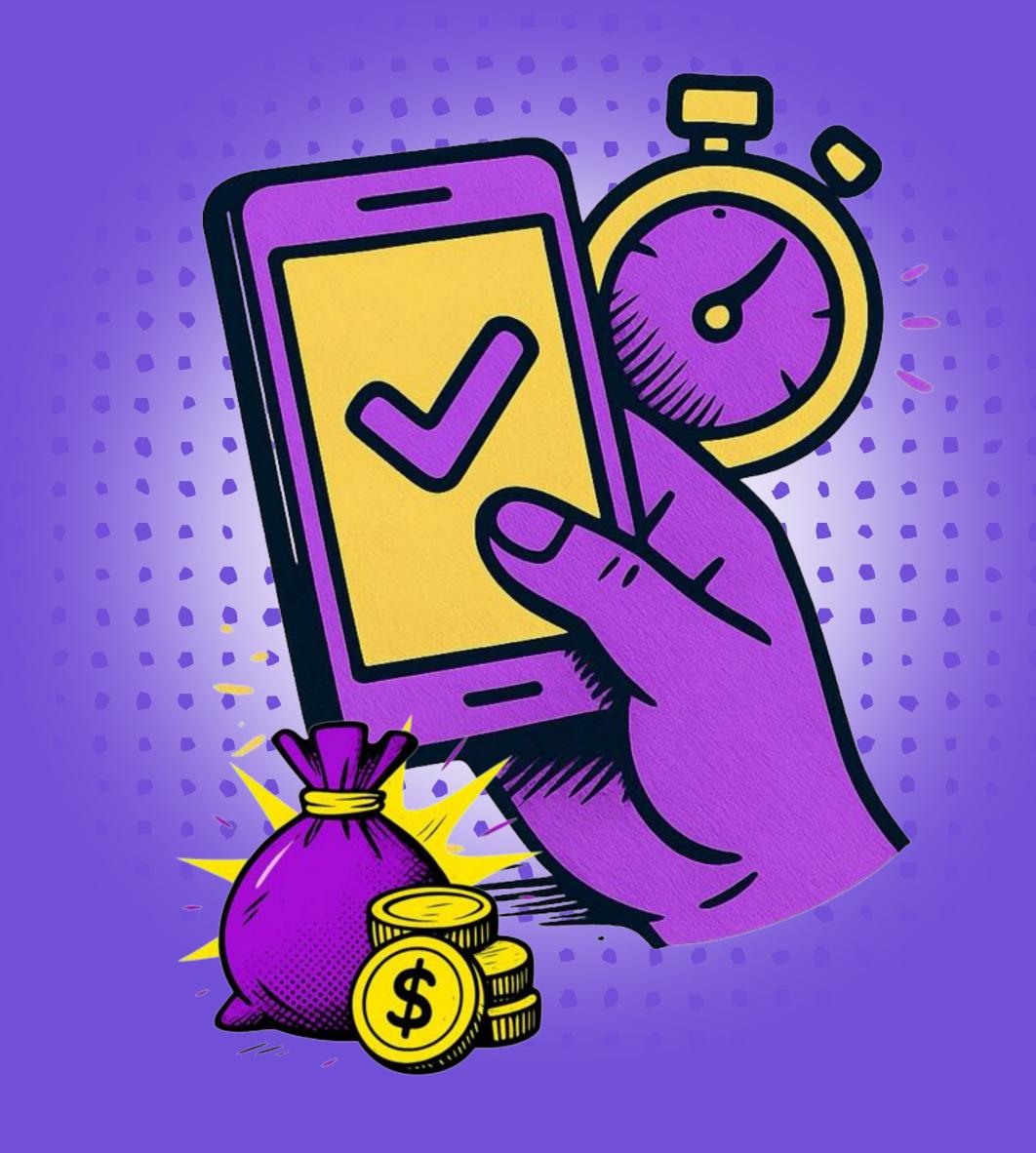
Date: 31 March 2025



Who are we

Lendivo is a fully digital lending company built to deliver instant cash to its customers 24/7.

We do this by utilizing cutting-edge technology and process automation. Launched in April 2024, Lendivo is already profitable and serving thousands of customers every month.





Why trust us?



Backed by a company with solid financials - Stikcredit - 3M loan facility



Built by seasoned professionals with 10+ years of experience in lending



Profitable in **just 8 months** after launch



Company snapshot



Launched: April 2024

15,000+

Monthly Applications

3.3M BGN

Net Loan Portfolio



Status: Profitable

1M+BGN

Target 2025 Profit

26 sec

Fastest Loan Disbursement Time



17,000+

Unique customers

Return Customer Rate

Our product

We provide fast and flexible payday loans entirely online.
We put extra focus on customer convenience.

Product specification: • •

Loan amount:

EUR 50 to EUR 500

Loan term:

5 to 30 days

Loan term:

single instalment

Additional revenue:

ability to extend the loan for a fee



Key benefits

Loan decision within seconds





Entirely digital

process - from

loan application to

signing to payout

Applications are processed **24/7**





Fully automated decision making process

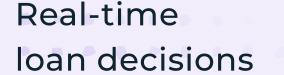


Our technology

At our core is a proprietary tech platform engineered for scale and speed. Our software platform covers the entire customer journey - from loan application through scoring to loan disbursement.

Highlights:







Al-driven credit scoring developed internally



Full automation across the credit lifecycle



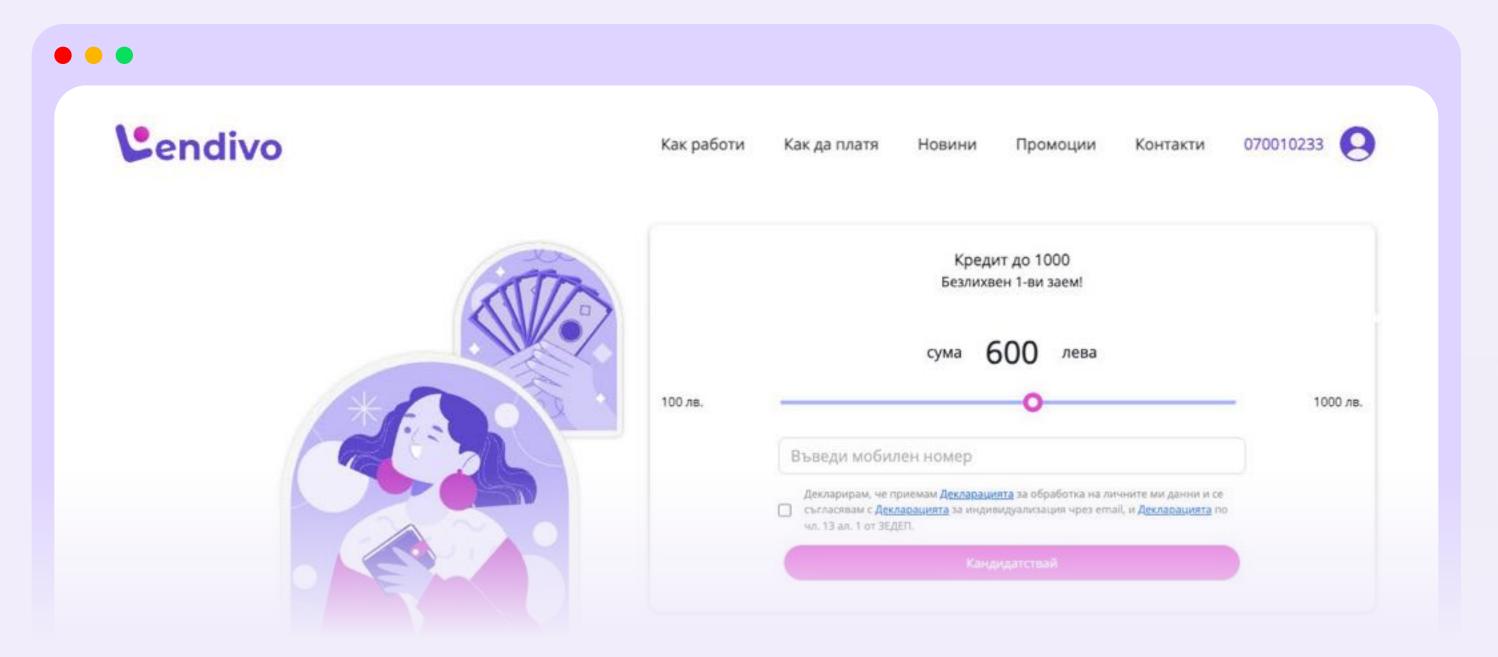
Decision engine reduces errors and maximizes throughput



Modular architecture, easy to scale and adapt



Our technology



50 offices - 1 website

In March 2025 alone, Lendivo issued 5,000 loans.
That's the equivalent volume of 50 well performing loan offices.
All handled online. No rent. No staff. Just tech.
This is the power of digital



Security & Compliance

We believe in safe lending—both for the customer and for us. Advanced Risk and Identity Stack:





Automated AML (Anti-Money Laundering) checks



Biometric ID verification—fully automated



Real-time fraud detection tools



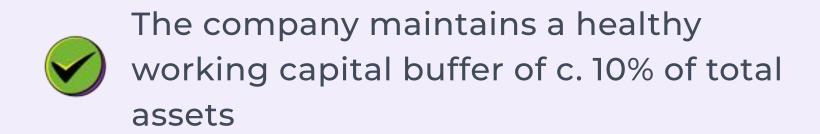
Manual work is brought to a minimum, reducing human error Financial Results



Financial Results

Strong financial backing: 1m in shareholders capital and 3m loan facility from Stikcredit.





On track to grant 20m BGN loans in 2025

Profit and loss

	2024	1Q25
	BGN (thousand)	BGN (thousand)
Income from interest and charges	2 067	1 318
Interest expense	144	85
Net income from interest	1 923	1 233
Financial expenses	67	29
Personnel expenses	202	159
Losses from impairment of loans	1039	519
Total administrative expenses	598	318
Profit before tax	17	208
Corporate income tax	2	21
Net profit for the year	15	187



Balance sheet

*Figures for 2024 and 1Q25 are unaudited. The audited financial report for 2024 is expected to be delivered by end of June 2025.

Assets

	31.12.2024	31.03.2025
	BGN (thousand)	BGN (thousand)
Assets		
Cash and cash equivalents	344	348
Loans to customers	2 670	3 330
Other current assets	285	289
Land, machinery and equipment	816	793
TOTAL ASSETS	4 115	4 760



Liabilities and Equity

Liabilities		
Liabilities to related parties	2 129	2 609
Trade and other payables	83	50
Short-term lease	-	128
Current tax liabilities	13	35
Other current liabilities	60	87
Long-term lease	809	642
Total liabilities	3 094	3 551
Equity		
Share capital	1 012	1 012
Reserves		
Uncovered loss	- 12	- 12
Retained earnings	6	22
Profit for the financial year	15	187
Total equity	1 021	1 209
TOTAL EQUITY AND LIABILITIES	4 115	4 760

Achievements

15m BGN

Principal granted

38k

Loans granted to date

1M+BGN

166k applications processed to date

Reached break-even only 8 months after inception and already profitable on a month-to-month basis.

17k

unique customers acquired

Other information:

Registered as a non-bank financial institution with Bulgarian National Bank under registration No. BGR00455.

Partners: EasyPay, Afranga

Country of operation: Bulgaria

Target customer: private persons - Bulgarian nationals

20+ team members

Additional

2024 Q3 2024 Q4 2025 Q1 2024 Q2 Sum of No. Applications 51, 001 Sum of No. Applications Sum of No. Loans Granted 44, 011 12, 623 Sum of No. Applications Sum of No. Loans Granted 37, 882 Sum of principal Granted 10,004 Sum of No. Applications Sum of No. Loans Granted 4, 328, 550 34, 063 Sum of principal Granted 8, 772 Approval rate 3, 605, 750 Sum of No. Loans Granted Sum of principal Granted 25% 6, 619 Approval rate 3,296, 400 Sum of principal Granted 23% Approval rate 2, 995, 650 23% Approval rate 19%



Grand total:

Sum of No. Applications 166, 957

Sum of No. Loans Granted 38, 018

Sum of principal Granted 14, 226, 350



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